

Happy New Year, and Welcome to the Naval & Maritime Consortium!

NMC NEWS:

Naval & Maritime Consortium Launched on November 8th

The Naval & Maritime Consortium (NMC) is off to a great start! The organization was launched on November 8th at the Branford House at UConn Avery Point with a warm welcome from US Representative Joe Courtney. Jim Cassidy, Purchasing Director from Electric Boat, outlined the decades long submarine demand, and Matt Morrissey, Head of New England Markets, Ørsted US Offshore Wind, gave an overview of the offshore wind opportunities for the region. The CT Port Authority, Eastern CT Workforce Investment Board, the Connecticut Procurement Technical Assistance Center (PTAC), the Small Business Administration and others hosted tables at the event.

[Naval and Maritime Consortium Launches, The Day, Nov. 9, 2018](#)



NMC Was Awarded a \$62k EDA Grant

In December, the federal Economic Development Administration awarded the Naval and Maritime Consortium a \$62k grant to support early stage development of the organization. This assistance is invaluable in establishing the framework for growing the Consortium into an entity that unites stakeholders in our region to address industry issues and form partnerships that lead to heightened business and job opportunities. We look forward to accessing these funds when the federal government reopens!

[Courtney Announced Federal Grant for Naval and Maritime Supply Chain Consortium, December 19, 2018](#)

NMC Awarded Funds from Ørsted US Offshore Wind for Supply Chain Planning Study

An Orsted US Offshore Wind (formerly Deepwater Wind) bid to the CT Zero Carbon RFP was chosen for award, and with it, Ørsted will be giving the NMC funds to perform an offshore wind supply chain study. We are very excited to work through the details of this award and start the preparatory work to meet the demands of this industry.

[Millstone, offshore wind among zero-carbon auction winners, The Day, December 29, 2018](#)

Office of Naval Research Partnering with NMC to Support Public Shipyard Improvement Activities

The Naval and Maritime Consortium is entering into a partnership agreement with the Office of Naval Research (ONR) in support of the Naval Sustainment Campaign. This effort has set aside \$21.7B over the next three years to begin upgrading the public shipyards in the areas on technology, workforce and infrastructure. Our first order of business is understanding the shipyards' needs so that they can be communicated to members.

INDUSTRY NEWS:

Electric Boat Legislative Update Highlights Optimistic Outlook for Suppliers

Electric Boat hosted their annual Legislative Update on Monday, January 14th. EB President Jeff Geiger presented a healthy backlog as the company prepares for construction start of the VIRGINIA Payload Module in September of this year and construction start of the COLUMBIA Class in October of 2020. EB is preparing to start this year on facility upgrades in the southern portion of the Groton shipyard to support a final construction facility, floating dry dock and barge to support COLUMBIA Class construction.

There is work to be done to increase the number of suppliers, and Mr. Geiger acknowledged and was appreciative of the efforts of the Naval and Maritime Consortium in helping the supply chain ramp up to meet the demand. Today, EB has about 3,500 active suppliers. When compared to historical levels of product demand, EB had about 17,000 suppliers. Adding to the need to increase the supply base, Mr. Geiger acknowledged that 75% of EB suppliers are sole source suppliers, which represents a risk to the company's business. He stated that the more suppliers the company has locally, the better. The NMC is continuing conversations with EB focused on understanding their needs and qualifications and conveying them to members.

[EB president predicts 'pretty stable' employment over next few years, January 14, 2019](#)

CT Port Authority Announces New Port Operator for New London State Pier

The CT Port Authority has announced a new port operator for State Pier in New London, Gateway New London, LLC. Gateway is partnered with Ørsted US Offshore Wind, who is slated to deliver 300 MW of offshore wind power for Connecticut. This is a critical first step for the revitalization of the New London port, as it positions itself as staging ground for offshore wind turbine construction.

[Connecticut Port Authority Selects Gateway as New Operator of State Pier New London](#)

[New Haven port operator chosen to run State Pier, The Day, January 7, 2019](#)

See the CT Port Authority's [Connecticut Maritime Strategy 2018](#) for more information on their vision for Connecticut's ports.

CT Procurement Technical Assistance Center (PTAC) Welcomes New Statewide Director, Santo Calvo

The NMC joins the Southeastern CT Enterprise Region (seCTer) in welcoming a new Director of Statewide Procurement Technical Assistance Center (PTAC), Santo Calvo. A veteran, he was previously the Chief Contracting Officer for the VA CT, and was the Supervisor Contracting Officer for several agencies in various states. Mr. Calvo performed full contracts and logistical cradle to grave steps with full empowerment to award Unlimited Government Contracts. Santo is a firm believer in the growth potential of Connecticut and is committed to helping businesses take advantage of government contracts.

CT-PTAC provides marketing and technical assistance to Connecticut businesses selling, or interested in selling, their products and/or services to federal, state and local government agencies. The agency has field offices in Milford, New Haven, Stamford and Rocky Hill as well as its main office in Groton. Services include customized client bid matching, individual counseling, seminars, bid/proposal preparation, assistance with System of Award Management (SAM) and Capability Statements.

We would also like to thank Lisa Woods, departing PTAC Director, as she assumes directorship of the state of Virginia's PTAC. Ms. Woods provided five years of exemplary leadership to the program. We will miss her, but are thrilled to have a friend in Virginia! Best of luck, Lisa, and THANK YOU!

More info can be found on their website: ctptac.org.

Please join us, and invite others who may be interested!



**NAVAL & MARITIME
CONSORTIUM**

Please join us for our first event!

Where: Innovation Partnership Building on UConn's main campus in Storrs

When: Thursday, January 24th, 2019
4:00pm – 6:30pm

UCONN THERMO FISHER SCIENTIFIC CENTER FOR ADVANCED MICROSCOPY AND MATERIALS ANALYSIS (CAMMA)
THE PRATT & WHITNEY ADDITIVE MANUFACTURING CENTER (PW AMC)
REVERSE ENGINEERING FABRICATION INSPECTION AND NON-DESTRUCTIVE EVALUATION (REFINE)

Tour the IPB Speed Networking Refreshments

AGENDA:

- 4:00 Registration
- 4:10 Tour of IPB
- 5:00 Featured Speakers:
 - Paul Murphy, ACM Executive Director
 - Deb Santy, UConn SBIR
- 5:45 Speed Networking and refreshments
- 6:30 Wrap Up

To register, email Ali Halvordson at a.halvordson@thamesriverinnovation.org

This event is free and open to members and potential members. More information can be found on our [website](#).

Chairs have been named for our four committees



Business Development

Work to identify market opportunities, eliminate business barriers and secure funding.
Committee Chair: David Schill, Mohawk Northeast
(dschill@mohawknortheast.com, 860-863-5581)

Strategic Partnering

Aid members in forming partnerships to identify and transition technologies. Create joint ventures critical to their future success.
Committee Chair: Dexter White, EOCS
(dexter@eoecs.us, 860-859-7936)

Workforce Development

Work closely with education providers develop an innovative next generation workforce that can be rapidly 'onboarded' by member companies.
Committee Chair: Milt Stretton, Sonalysts
(stretton@sonalysts.com, 860-326-3983)

Industry Representation

Establish strong networks to promote members as Subject Matter Experts within their specialty areas. Serve as one voice to create a business-friendly environment.
Committee Chair: John Evans, RDSI,
(j.evans.rhode@rdsi.com, 401-847-7374)

Culture of Collaboration

Save the Date:

DoD and NIH SBIR/STTR Proposal Development Workshop

What: CTNext will be giving a conference on the topic of SBIR proposal development.

When: February 25-26, 2018

Where: BioCT Innovation Commons, Groton, CT

Website and registration info to follow.

Submarine Industrial Base Council Supplier Days

What: Meeting with Senators and Representatives in support of submarine related legislative priorities.

When: February 26-27, 2019

Where: Washington, DC

Website: <https://submarinesuppliers.org/supplier-days/>

Department of the Navy 2019 Forum for SBIR/STTR Transition (FST)

What: Forum for connecting SBIR/STTR-funded technologies with warfighters, government acquisition and technical personnel, large primes, system integrators, and other potential partners/collaborators.

When: April 10-11, 2019

Where: Tsongas Center, UMass Lowell, Lowell, MA

Website: <https://navyfst.com>

Welcome Inaugural Members!

[AMK Welding](#)

[Aquabotix](#)

[EOCS](#)

[Fuss & O'Neill](#)

[Hitachi Cable America](#)

[Hull Forest Products](#)

[LBI](#)

[Mohawk Northeast](#)

[Pat Munger Construction](#)

[North American Metal Services](#)

[Ocean Surveys, Inc.](#)

[Presco Engineering](#)

[RDSI](#)

[Shipman & Goodwin](#)

[Sonalysts](#)

[Straton Industries](#)

[Thayer Mahan](#)

[The United Tool and Die Company](#)

[Voice Glance](#)

If you have not yet done so, please fill out and submit the New Member Survey. It can be found on the Members Only page on the website, navalandmaritimeconsortium.com.

Welcome Board of Directors!

Bob Chenal, *Hitachi Cable America*

Karen DelVecchio, *Pat Munger Construction*

John Evans, *RDSI*

Ali Halvordson, *Naval & Maritime Consortium*

Rich Hine, *Thayer Mahan*

Peter Legnos, *LBI*

David Schill, *Mohawk Northeast*

Milt Stretton, *Sonalysts*

Dexter White, *EOCS*

Kevin Zygodlo, *NA Metal Service*

Welcome Board of Advisors!

Michael Accorsi, *Senior Associate Dean,
University of Connecticut School of Engineering and Applied Sciences*

David McBride, *Executive Director, Thames River Innovation Places, LLC*

Emma Palzere-Rae, *Program Manager, Ignite*

Tony Sheridan, *President, Chamber of Commerce of Eastern Connecticut*

Deb Santy, *SBIR, University of Connecticut*

Mark Bennett, *Retired, Electric Boat*

Pamir Alpay, *Executive Director, Innovation Partnership Building*

George Mathanool, *CTNext and CT Minority Initiative*

Paige Bronk, *Economic and Community Development Manager, Town of Groton*

Nancy Cowser, *Executive Director, Southeastern CT Enterprise Region*

Mark Hill, *COO, Eastern Connecticut Workforce Investment Board*

David Kooris, *Deputy Commissioner, CT Department of Economic and Community Development*

Matt Morrissey, *Head of New England Markets, Ørsted US Offshore Wind*

Santo Calvo, *Statewide Director, CT Procurement Technical Assistance Center*

Peter Halvordson, *Retired, Electric Boat*

Ron Angelo, *President and CEO, Connecticut Center for Advanced Technology*

Bob Ross, *Executive Director, CT Office of Military Affairs*

For more information, contact:

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